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Anchoring in the Periphery – the case of Regional foods

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NTER FOR REGIONAL- OG TURISMEFORSKNIN



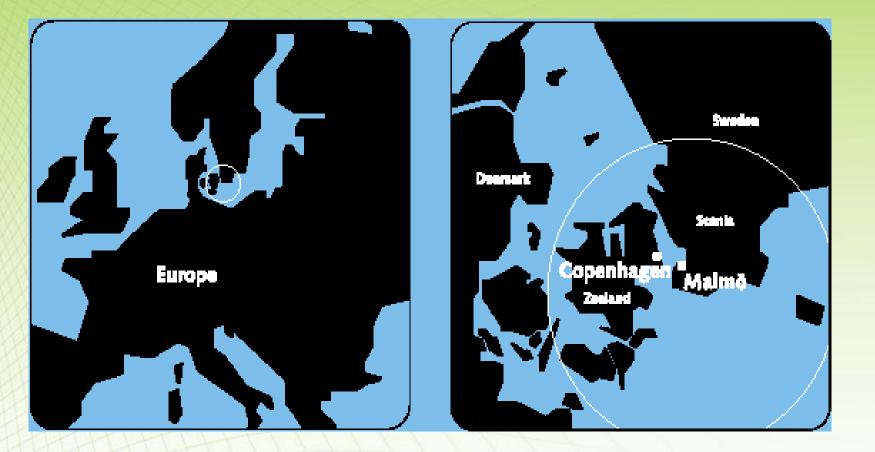


Purpose of this presentation

- To present the case of developing Bornholm regional food
- To discuss anchoring processes in a peripheral perspective
- To imply policy implications











Introduction to the case:

Timing: Mid 1990s-today

Food and drinks sector on Bornholm characterized by: Restructuring and rapid decline of Traditional agriculture Traditional fisheries industry Small standardized food industry sector **Tourist destination** Reservation policy: Bornholm offers: Unique geographical and geological attractions Rural tourism: traditional Denmark intact Smoked Herring/ "Sun over Gudhjem"



EURODITE What has been developed?

- New regional food products "quality foods" including new restaurants and menus: (New Nordic Cooking, fusion kitchen)
- Experience elements added to food
- A common cross- sector platform
- New branding of Bornholm (cosmopolitan lifestyle in a rural area)



EURODITE Food of Bornholm

- What qualities define Bornholm food?
 - Not ONE definition:
 - Raw materials on Bornholm
 - Raw materials and production process on Bornholm
 - Production process on Bornholm
 - Experience elements: Sold directly to consumers
- Backdrop: new consumer demands



EURODITE Local networks and cross sectoral developments

- Food & drinks sector:
 - two regional networks (European); LAG/ Growth Forum support
- Food tied into experience elements
 - Tourism sector (deeply integrated)
 - Arts and crafts (superficial integration)
- New brand of Bornholm
 - Cosmopolitan living in the periphery





Knowledge anchoring

 The ability of a territory to access external knowledge and make use of it in innovative processes





vledge anchoring: new products and technologies

Crevoisier & Jeannerat (2009):

Knowledge allocation / contextualisation of mobile knowledge



EURODITE Knowledge anchoring: new markets and consumer relations

James, Dahlström & Smed Olsen: 2010



EURODITE Focus on Receptor nodes

Events •Consumer knowledge and image about Bornholm and Bornholm food •"the right connections" (Food ambassador of Bornholm)	Workplace/ labour markets •KIBS sector of consultants from Copenhagen (Experience elements and authenticity incorporated into products)
Acquisition of codified knowledge •Online research •Formal food licenses and hygienic etc. standards	Interaction between firms: regional networks Tourism sector – direct supplier/consumer contacts Regional Culinary Heritage Gourmet Bornholm Branding: The New Bornholm





Implications

- Support of local networks/ "clusters"
- Support of travels outside territory
- Support influx of new residents (branding)

• A word of caution: Small economy

